

Historic, archived document

Do not assume content reflects current
scientific knowledge, policies, or practices.

6237

RECEIVED
OCT 33
U. S. Depart. of Agriculture

Gladiolus Price List

AUTUMN -- 1940



This List Supersedes All Previous Lists

Please read pages 2 and 3 before making out an order.

CHAMPLAIN VIEW GARDENS

ELMER GOVE

BURLINGTON, VT.

Please Read Carefully

Please do not ask us to change collections or special sets. The collections are made up as they are for definite reasons and we cannot change them. Any of these collections or specials are very good value.

Do not split quantities as listed. Where a variety is listed at 2 for 15 cents or 4 for 15 cents do not order 1 or 2 at a lower price. There is no profit in any items of less than ten cents and very little at that price. **No single item accepted for less than ten cents.**

EXTRAS ON CASH ORDERS. On cash orders of \$2.00 to \$5.00 you can select 10% extra in bulbs of your own choosing. From \$5.00 to \$25.00 select 15%; \$25.00 to \$50.00 select 20% and above \$50.00 select 25%. **These Discounts do not Apply to Collections, Special Offers or Wholesale prices or New Introductions, or those marked "No Discount."**

VARIETIES MARKED "NO DISCOUNT" CAN NOT BE USED AS EXTRAS.

Discounts apply to gladiolus only and not to other articles listed.

TO MAKE OUT YOUR ORDER put everything down on the order blank, just as listed in the price list. Add it up, then figure out any special discounts or add on the extra bulbs of your choosing. It is all very simple but some people seem to have a lot of trouble in making out an order.

The above discounts and extras are all for cash orders. The earlier the orders are received and the larger they are the more generous we will be with our extras. If you cannot spare all the cash now send 25% and the balance later and we will see that you are satisfied. **But the above extras are only for cash before shipment.**

On cash orders of \$12.00 or more, for bulbs, I will give a copy of the "Gladiolus Book" by Rockwell if you ask for it and if you have not already had one.

Packages of bulblets run from twenty-five to fifty or more. We give very good value.

You can have 3 or more bulbs at the 10 rate; 25 at the 100 rate. But no single items for less than 10 cents.

Please do not send us orders of under \$1.00 as we lose money on them. I do usually fill such orders from regular customers as an accommodation but they cost us more than we get for them. On retail orders of under \$1. please enclose 10 cents for postage.

I GUARANTEE SATISFACTION, and I mean just that. If at any time, either after receiving the bulbs or after blooming, you have cause for complaint just write me about it and I will do my utmost to make things right. This is the only basis on which anyone can hope to conduct a business that will be permanently successful.

At these prices all bulbs, except the wholesale offers and growers' collections, are prepaid anywhere in the United States and Canada and all countries in the Postal Union.

SPECIAL QUOTATIONS. Do not ask for special quotations unless you have a large order. We will not consider quoting any special prices on small orders. I publish this price list to give people the prices and do not consider it honest to give one person a lower price than another.

REMEMBER in buying bulbs price is not everything. In fact sometimes the price is a minor item. Consider the quality, count, the reliability of the grower, etc. I always mean to put in enough extra count or over size to make up for any lower price that other good reliable growers might make. **Just leave it to me.**

IF YOU WANT TO PAY TRANSPORTATION and get extra count on your order just mention it and I will send your order collect for postage or express and will see that you are more than satisfied. Just mention whether you want extra count on your order or extras in other kinds and what kinds. If you want wholesale orders sent by mail it is better to let us send them **C.O.D. for the postage**, then we know the postage is correct and I will give you more than enough bulbs to make it up. People who send stamps or cash for the postage seldom send enough.

On wholesale orders do not ask us to prepay the carrying charges and take out enough bulbs to offset the express or parcel-post. This disrupts the whole office routine and makes us a lot of extra work. On wholesale orders which are not prepaid let us send them **C.O.D. for the postage** or express collect.

ON FAIR SIZED ORDERS, EXPRESS is safest and best especially in the winter time; I advise express if you are situated so as to get free delivery by the express company.

EXTRAS. It is the practice of most growers to give extras on orders. I always put in some myself. So it would help me if you will mention whether you want extras of the same varieties that you order or in other kinds. And if you have a preference it will help me still more if you can name the varieties in which you want your extras and if you want large, medium or small bulbs or bulblets. Just give us a list of varieties from which to select your extras. We will put in what we think the order rates.

PLEASE give me a list from which to select your extras. Extras are given for orders from the retail list—not from the wholesale tho I usually put in something new to try anyway.

C.O.D. ORDERS—Please do not ask us to send an order C.O.D. without your making a deposit on it. If it is a small order we shall have to ask for a deposit of at least a dollar. Larger C.O.D. orders should be accompanied by 25% of the value. We cannot send out any more C.O.D. orders without at least some deposit.

Premium Bulbs Free

WINSTON Palmer Seedling No. 322016. A large very beautiful, ruffled cream, with slightly deeper cream throat. An exquisite creation that is bound to become very popular with those who can appreciate real beauty. Very early.

SPLENDOR Palmer Seedling No. 34047. Very tall, strong growing pink with white throat. A fine new color, suitable for florist work. Several well placed blooms open. Always straight. A Debonair stem with a really fine flower. Florist visitors to my fields have commented very favorably on this variety.

FREE with a \$15.00 order, a large bulb of either one of the above varieties.

A \$30.00 order will get a large bulb of both.

THIS YEAR I am selling the premium bulbs, also, a thing I have never done before. The bulbs are priced at \$5.00 each. I can imagine a lot of people asking me for \$5.00 worth of bulblets as a premium instead of a large bulb. This we can not give. The premiums are large bulbs as noted above.

WHEN CORRESPONDING ABOUT A PREVIOUS ORDER, PLEASE GIVE ORDER NUMBER. IT SAVES US A LOT OF TIME.

F.O.B. ITEMS. When an order contains both F.O.B. items and retail items unless you give instructions to the contrary we ship them all together in one package F.O.B. but put in extra count and enough extras to more than offset the carrying charges on the retail items. If the order is large and you want the two different classes shipped separate we can do that if you ask us to but many orders contain both retail and wholesale items and it is usually simpler to send them all together.

CERTAIN VARIETIES because of their being new introductions of this year or because I am simply listing them for another grower or for some other reason I have marked "no discount." We do not give any discount whatever on introductions of the current year and there are no discounts on Golden Goddess, a patented variety, and a few others. These are marked in the price list.

The varieties marked "no discount" cannot be used as extras as either they are very limited in quantity or I am listing them for other growers at a nominal commission.

CANADIAN CUSTOMERS have to send to the Destructive Insect & Pest Act Advisory Board at Ottawa for permit to import bulbs.

AT THIS TIME most foreign money is discounted in this country so foreign customers in remitting for bulbs will please send a bank draft on a New York Bank in United States dollars.

NOTES

You will find that I have discontinued some varieties formerly listed. Every year we drop some varieties and add new ones. This is partly because better new varieties are coming along but it is sometimes for other reasons that varieties are dropped, and not always the fault of the variety. For instance, my **PIRATE** got accidentally mixed and I have got to start over with clean stock. **GOLDEN CUP** also got mixed with **RAPTURE** so I am discontinuing that.

Please don't ask me for old varieties not listed here, for if I had them to sell they would be in my price list.

MINUET I don't grow much of this myself as some of the western growers can propagate it more easily than I can. But most every stock of it that I have been able to find is mixed with **BREAK O'DAY**, an early pink variety, and sometimes there are other kinds mixed in for good measure. The growers that I buy from claim their stock is near 100% true but my customers don't say so. For that reason I don't guarantee **MINUET** to be true to name.

ROCKET is the name given to seedling **No. 30112**, a red variety, that has been making a hit all over the country. Many people write me it is the best red they have seen. Last winter some Florida growers tried it as a commercial and said it was better than any other red they had found. I had so many fine reports on it and so many requests to have it named that we have named it **ROCKET**.

PRICE LIST

	PER	LARGE	MEDIUM	SMALL	BULBULETS PER	
ALADDIN	1	\$.50	\$.30	\$.20	7	\$.20
Wonderful ruffled salmon.	10	4.00	2.40	1.60	100	2.00
ALGONQUIN	1	.50	.30	.20	7	.25
Finest bright red.	10	4.00	2.40	1.60	25	.50
AMADOR		2-.12	4-.15	10-.15	Pa.	.10
Nice bright red.	10	.50	.30	.15	100	.15
AMBERGLOW	1	.15	.10	2-.10	15	.10
Most beautiful amber yellow.	10	1.20	.80	.40	100	.60
AMRITA	1	.15	.10	2-.10	15	.10
Beautiful clear light buff.	10	1.20	.80	.40	100	.60
AMULET	1	.50	.30	.20	7	.20
Exquisite ruffled buff.	10	4.00	2.40	1.60	100	2.00
ANGELICA.....No Discount	1	.40	.25	.15	....	....
Small flowered pink white throat.						
ANGELUS	1	.10	2-.15	3-.10	15	.10
Pure pink, cream throat.	10	.80	.40	.25	100	.50
ARETHUSA.....No Discount	1	.60	.40	.25	7	.25
Ruffled cream.						
ARIADNE	1	.20	.15	.10	10	.15
Tinted white with red blotch.	10	1.60	1.20	.80	100	1.00
AVALON	1	2.00	1.50	1.00	1	.40
Beautiful pink and cream.	10	16.00	12.00	8.00	10	3.00
AVE MARIA		2-.12	4-.15	10-.15	Pa.	.10
Early medium blue.	10	.50	.30	.15	100	.15
BAGDAD		2-.12	4-.15	10-.15	Pa.	.10
Huge smoky old rose.	10	.50	.30	.15	100	.15
BARCAROLE	1	.50	.30	.20	5	.15
Wonderful deep ruffled orange.	10	4.00	2.40	1.60	10	.25
BARCELONA.....No Discount	1	1.50	1.50	1.50	1	.25
Immense cream.						
BEACON		2-.15	2-.10	4-.10	20	.10
Salmon scarlet, cream throat.	10	.60	.40	.20	100	.40
BEAUTIFUL OHIO	1	.25	.15	2-.15	20	.25
Nice lavender.	10	2.00	1.20	.60	....	....
BELLA DONNA		2-.12	4-.15	10-.15	Pa.	.10
Early light blue.	10	.50	.30	.15	100	.15
BERNECE		2-.12	4-.15	10-.15	Pa.	.10
Early deep bronzy yellow.	10	.50	.30	.15	100	.15
BETSY BOB-UP		2-.12	4-.15	10-.15	Pa.	.10
Late cream yellow, reddish lines in throat.	10	.50	.30	.15	100	.15
BEVERLY.....No Discount	1	.50	.35	.25	6	.25
New commercial purple.	10	4.00	2.80	2.00	12	.50
BILL SOWDEN		2-.12	4-.15	10-.15	Pa.	.10
Huge deep blood red.	10	.50	.30	.15	100	.15
BIT O'HEAVEN		2-.12	4-.15	10-.15	Pa.	.10
Fine commercial orange.	10	.50	.30	.15	100	.15
BLACK OPAL	1	.25	.15	.10	10	.15
Exhibition dark red.	10	2.00	1.25	.80	100	1.00
BLEEDING HEART		2-.12	4-.15	10-.15	Pa.	.10
Tinted white, red blotch.	10	.50	.30	.15	100	.15
BLUE ADMIRAL		2-.12	4-.15	10-.15	Pa.	.10
Best deep blue.	10	.50	.30	.15	100	.15
BLUE BEAUTY	1	.10	2-.10	3-.10	Pkg.	.15
Early, medium deep blue.	10	.80	.50	.30	100	.25
BLUE WONDER	1	.25	.15	.10	15	.10

"I want to tell you that I have been delighted again with the beautiful blooms from your gladiolus."
—Mignon G. Eberhardt, Connecticut

	PER	LARGE	MEDIUM	SMALL	BULBULETS PER	
BOLIVAR		2-.12	4-.15	10-.15	Pa.	.10
Huge red.	10	.50	.30	.15	100	.15
BRIGHTSIDE		2-.12	4-.15	10-.15	Pa.	.10
Orange and yellow decorative.	10	.50	.30	.15	100	.15
BUCCANEER	1	.15	.10	2-.10	Pkg.	.15
Rose sport of Pirate—fine.	10	1.20	.80	.40	100	.25
CAESAR		2-.12	4-.15	10-.15	Pa.	.10
Salmon red with darker blotch	10	.50	.30	.15	100	.15
CAMELLIA	1	.10	2-.15	3-.10	Pkg.	.10
Tinted pink, darker feather.	10	.80	.50	.30	100	.20
CANDY HEART No Discount	1	.75	.50	.25	25	.25
Flesh pink, darker blotch.	10	6.00	4.00	2.00	100	1.00
CARDINAL PRINCE		2-.12	4-.15	10-.15	Pa.	.10
Early clear cardinal red.	10	.50	.30	.15	100	.15
CARILLON	1	.50	.30	.20	10	.20
Beautiful clear rose, white throat.	10	4.00	2.40	1.60	100	1.50
CHAMPLAIN		2-.12	4-.15	10-.15	Pa.	.10
Early light blue.	10	.50	.30	.15	100	.15
CHAMOUNY	1	.50	.30	.20	15	.25
Tall dark rose bordered by silver line.	10	4.00	2.40	1.60	100	1.50
CHIEF MULTNOMAH	1	.25	.15	.10	10	.15
Large showy smoky with red blotch.	10	2.00	1.20	.80	100	1.00
CLARION		2-.12	4-.15	10-.15	Pa.	.10
Nice early yellow.	10	.50	.30	.15	100	.15
COLOSSUS		2-.15	2-.10	4-.10	20	.10
Large early salmon with red blotch.	10	.60	.40	.20	100	.40
COMMANDER KOEHL		2-.12	4-.15	.....	.....	.....
Large red.	10	.50	.30	.....	.....	.....
CONQUEST	1	.10	2-.15	3-.10	25	.10
Ruffled light salmon, cream blotch.	10	.80	.50	.25	100	.25
CORAL GLOW	1	.25	.20	.10	10	.25
Fine coral red.						
CORDELIA	1	2.50	1.50	1.00	1	.35
New, early rose.						
CORONA	1	2.50	1.50	1.00	1	.25
Flesh with picotee edge.	10	20.00	12.00	8.00	10	2.00
CREVE COEUR		2-.12	4-.15	10-.15	Pa.	.10
Tall orange with darker blotch.	10	.50	.30	.15	100	.15
DAMARIS	1	.15	.10	2-.10	20	.15
Deep burgundy red.	10	1.20	.80	.40	100	.60
DEBONAIR		2-.12	4-.15	10-.15	Pa.	.10
Tall strong LaFrance pink.	10	.50	.30	.15	100	.15
DIANE	1	1.00	.75	.50	1	.15
Late tall salmon orange.	10	8.00	6.00	4.00	10	1.00
DREAM O'BEAUTY		2-.12	4-.15	10-.15	Pa.	.10
Deep rose.	10	.50	.30	.15	100	.15
DR. DENTZ	1	.20	.15	.....	15	.10
Rose pink—called an improved Picardy.	10	1.60	1.20	.....	100	.60
DR. DURR		2-.12	4-.15	10-.15	Pa.	.10
Early cream white.	10	.50	.30	.15	100	.15
DR. HOEG		2-.12	4-.15	10-.15	Pa.	.10
Glistening deep red.	10	.50	.30	.15	100	.15
DUNA		2-.12	4-.15	.....	Pa.	.10
Soft light buff.	10	.50	.30	.....	100	.15
EARLY ROSE		2-.12	4-.15	10-.15	Pa.	.15
Early medium dark rose.	10	.50	.30	.15	100	.25

"The extras you sent with my variety and quality were far beyond my wildest hopes. I thank you."

—Mrs. George A. Brown, New York

"The gladiolus order of you arrived and this is to express my gratitude for the condition, size and count of your corms and your admirably detailed instructions and your gifts. Again thanks for your generosity."

—J. A. Spears, New York

					BULBULETS	
	PER	LARGE	MEDIUM	SMALL	PER	
EDITH MASON		2-.12	4-.15	.....	Pa.	.10
Nice light rose.	10	.50	.30	.....	100	.15
EDITH ROBSON		2-.12	4-.15	10-.15	Pa.	.10
Exhibition salmon darker blotch.	10	.50	.30	.15	100	.20
ELOISE		2-.12	4-.15	10-.15	Pa.	.10
Nice new pinkish lavender.	10	.50	.30	.15	100	.15
EMBLEM OF PURITY.....No Discount	1	1.00	.60	.40	2	.25
Fire pure white.	10	8.00	4.80	3.20	10	1.00
EMILE BRIDE	1	1.00	.65	.....	.....	.....
Good smoky.	10	8.00	5.00	.....	.....	.....
EVENSONG		2-.12	4-.15	10-.15	Pa.	.10
Smoky, cream blotch.	10	.50	.30	.15	100	.15
EXCELLENCE		2-.12	4-.15	10-.15	Pa.	.10
Large early red.	10	.50	.30	.15	100	.15
FIREFLY	1	.15	.10	2-.10	25	.10
Early flaming scarlet with white line.	10	1.20	.80	.40	100	.30
FLAGSHIP.....No Discount	1	1.50	.80	.50	2	.20
Red, white and blue.						
FLORA FARMER	1	.75	.50	.30	1	.10
Pure rose pink.	10	6.00	4.00	2.40	10	.80
GEHEIMRAT DUISBERG or SEPTEMBER						
WHITE	1	.25	.15	.10	.....	.....
Nice late white.						
GLAMIS	1	2.00	1.25	.75	1	.25
Ruffled clear salmon cream throat.	10	16.00	10.00	6.00	10	2.00
GLOAMING		2-.15	3-.15	6-.15	15	.10
Purple with white throat.	10	.60	.40	.20	100	.50
GOLDEN BROWN		2-.12	4-.15	.....	Pa.	.10
Chocolate brown, medium size.	10	.50	.30	.....	100	.15
GOLDEN GODDESS.....No Discount		2-.15	2-.12	.....	.....	.....
Exhibition yellow.	10	.75	.50	.....	.....	.....
GRETA GARBO	1	1.00	.60	.40	3	.20
Beautiful soft creamy rose.	10	8.00	4.80	3.20	10	.50
HECTOR		2-.12	4-.15	10-.15	Pa.	.10
Early ruffled salmon scarlet.	10	.50	.30	.15	100	.15
HELENA	1	.15	.10	.....	.....	.....
Late lavender pink.	10	1.20	.80	.....	.....	.....
HELEN OF TROY.....No Discount	1	1.00	.50	.....	.....	.....
Large buff with soft blotch.						
HERITAGE	1	.10	2-.15	3-.10	Pkg.	.15
Exhibition pink.	10	.80	.50	.25	100	.25
HINDENBURG'S MEMORY	1	.50	.30	.20	4	.10
	10	4.00	2.40	1.60	.....	.....
HONOR		2.12	4.15	10.15	Pa.	.15
Nice lavender.	10	.50	.30	.15	.....	.....
IEKA	1	.50	.30	.20	4	.15
Big smoky with red blotch.	10	4.00	2.40	1.60	10	.30
INCENSE.....No Discount	1	.25	.25	.10	.....	.....
The scented gladiolus.						
INNOVATION	1	.10	2-.15	4-.15	20	.10
Bronze, slightly smoky.	10	.80	.60	.30	100	.40
IRAK	1	.10	2-.15	2-.10	20	.10
Lavender gray sport of Bagdad, fine.	10	.80	.50	.30	100	.40
ISOLA BELLA	1	.15	.10	2-.15	15	.10
Light lavender.	10	1.20	.80	.50	.....	.....
JALNA	1	.10	2-.15	2-.10	Pkg.	.15
Exhibition smoky.	10	.80	.50	.30	100	.25

"In Florida **RAPTURE** was a good commercial with **MAYTIME** a fine grower and good seller. **BLUE BEAUTY** was the best of the blues. **LOYALTY** seemed as good as any yellow and always sold. **ALADDIN** was fine. **FIREFLY** and **BOLIVAR** were extra good."

—M. D. Leonard, Massachusetts

					BULBLETS	
	PER	LARGE	MEDIUM	SMALL	PER	
JASMINE	1	.50	.30	.20	10	.20
New ruffled light yellow.	10	4.00	2.40	1.60	100	1.50
JONQUIL		2-.12	4-.15	10-.15	Pa.	.10
Deepest yellow known.	10	.50	.30	.15	100	.15
JOSEPH HAYDEN	1	.35	.25			
Light blue, large dark blue blotch.						
KING ARTHUR		2-.12	4-.15	10-.15	Pa.	.10
Ruffled mauve.	10	.50	.30	.15	100	.15
KING LEAR	1	.50	.30	.20	10	.20
Most beautiful purple, early.	10	4.00	2.40	1.60	100	1.50
KINGS RANSOM		2-.15	2-.10	4-.10	15	.10
Early salmon scarlet.	10	.60	.40	.20	100	.50
LADDIE	1	.20	.15	.10	15	.10
Huge light rose salmon.	10	1.60	1.20	.80	100	.60
LADY WINSOME		2-.15	4-.15	10-.15	Pa.	.10
Large rosy salmon with blotch.	10	.60	.30	.15	100	.15
LEONA	1	.10				
Purplish rose red, fine.	10	.80				
LOMBARDY	1	2.00	1.25	.75	1	.25
Large exhibition salmon.						
LOYALTY		2-.12	4-.15		Pkg.	.10
Large, late yellow.						
LUCIFER		2-.12	4-.15	10-.15	Pa.	.10
Exhibition orange with darker blotch.	10	.50	.30	.15	100	.15
LUTEX	1	.75	.50	.25	8	.15
Big yellow.						
MAGNOLIA	1	2.00	1.25	.75	1	.25
Large light creamy rose.						
MAID OF ORLEANS		2-.12	4-.15	10-.15	Pa.	.10
Best all around white.	10	.50	.30	.15	100	.15
MAMMOTH WHITE		2-.12	4-.15			
Largest white.	10	.50	.30			
MARGARET BEATON	1	.40	.30	.20	5	.15
Very beautiful white with small scarlet blotch.	10	3.20	2.40	1.60	10 for	.25
MARG. FULTON	1	2-.12	4-.15	10-.15	Pa.	.10
Early clear rose salmon.	10	.50	.30	.15	100	.15
MARGUERITE	1	1.00	.75	.50	2	.25
Large rose salmon.	10	9.00	6.75	4.50	10	1.00
MAR. PETER		2-.12	4-.15	10-.15	Pa.	.10
Early blotched tinted pink.	10	.50	.30	.15	100	.15
MARMORA		2-.12	4-.15			
Gray with purple blotch.	10	.50	.30			
MARY ANSTEEN		2-.12	4-.15	10-.15	Pa.	.10
	10	.50	.30	.15	100	.15
MARY ELIZABETH		2-.12	4-.15	10-.15	Pa.	.10
Late white with cream throat.	10	.50	.30	.15	100	.15
MAUVE MAGIC		2-.12	4-.15	10-.15	Pa.	.10
Nice mauve shade.	10	.50	.30	.15	100	.15
MAYTIME		2-.12	4-.15	10-.15	Pa.	.10
Early light pink cream throat.	10	.50	.30	.15	100	.15
MIBLOOM		2-.12	4-.15		Pa.	.10
Very early, tinted white with blotch.	10	.50	.30		100	.15
MILFORD		2-.12	4-.15	10-.15	Pa.	.10
One of the best light blues.	10	.50	.30	.15	100	.15
MINUET		2-.12	4-.15			
Standard light lavender, may be slightly mixed.	10	.50	.30			
MISS BLOOMINGTON		2-.12	4-.15	10-.15	Pa.	.10
Fine early yellow.	10	.50	.30	.15	100	.15
MISS NEW ZEALAND	1	.10	2-.12			
Huge salmon pink.	10	.80	.50			

"I am very enthusiastic about the bulbs **FIREFLY** and **30112, (ROCKET)** which you sent as premiums. I shall have more of them next year."

—Gordon Webb, Texas

	PER	LARGE	MEDIUM	SMALL	BULBULETS PER	
MORNING SERENADE	1	.75	.50	.....	.....	.....
Fine pink and cream.						
MOROCCO		2-.12	4-.15	10-.15	Pa.	.10
Deep red.	10	.50	.30	.15	100	.15
MOTHER MACHREE		2-.12	4-.15	.....	.....	.....
Smoky lavender tinted cream & pink.	10	.50	.30	.....	.....	.....
MRS. G. G. ERREY	1	1.25	.....	.....	.....	.....
Exhibition tinted white.						
MRS. T. E. LANGFORD		2-.12	4-.15	10-.15	Pa.	.10
Peaches and cream.	10	.50	.30	.15	100	.15
MYRNA	1	.75	.50	.25	5	.45
New, large ruffled white.	10	5.00	3.50	2.00	100	5.00
MYWAG	1	.50	.30	.....	.....	.....
Huge blotched pink.						
NADIA	1	.15	.10	2-.15	10	.15
Small salmon and yellow decorative.	10	1.20	.80	.60	100	1.00
NANCY ANN		2-.12	4-.15	10-.15	Pa.	.10
Pale lavender pink.	10	.50	.30	.15	100	.15
ORANGE BUTTERFLY		2-.12	4-.15	10-.15	Pa.	.10
Small flowered orange, up to 12 open.	10	.50	.30	.15	100	.15
PANDORA	1	1.25	.75	.50	2	.25
Beautiful medium size rose with softer darker blotch.	10	10.00	6.00	4.00	10	1.00
PEGGY LOU	1	.15	2-.15	3-.10	25	.15
New light rose.	10	1.20	.60	.30	100	.50
PELEGRINA		2-.12	4-.15	10-.15	Pa.	.10
Early dark blue. Darkest blue.	10	.50	.30	.15	100	.15
PHYLLIS MCQUISTON		2-.12	4-.15	10-.15	Pa.	.10
Beautiful light rose.	10	.50	.30	.15	100	.15
PICARDY		2-.12	4-.15	10-.15	Pa.	.10
Large salmon, most popular variety in existence	10	.50	.30	.15	100	.15
PRELUDE	1	.50	.30	.20	5	.15
Very early rose.	10	4.00	2.40	1.60	10	.25
PREM. HENRY		2-.15	2-.10	.....	.....	.....
Huge geranium pink.	10	.60	.40	.....	.....	.....
PRESTIGE.....No Discount	1	2.00	1.60	.80	.....	.15
Ruffled salmon pink with cream throat.						
PURPLE BEAUTY	1	.50	.35	.25	4	.15
Large round clear dark purple.	10	4.00	2.75	2.00	10	.30
RAPTURE		2-.12	4-.15	10-.15	Pa.	.10
Tall late salmon with creamy throat.	10	.50	.30	.15	100	.15
RECADO	1	.15	.10	2-.15	15	.10
Exhibition smoky.	10	1.20	.80	.60	100	.50
RED CHARM.....No Discount	1	1.50	.80	.50	2	.20
Exhibition, medium red.						
RED LORY		2-.12	4-.15	.....	.....	.....
Exhibition red with purplish blotch. Maybe slightly mixed, giving extra count.	10	.50	.30	.....	.....	.....
RED PHIPPS		2-.12	4-.15	10-.15	Pa.	.10
Nice light scarlet.	10	.50	.30	.15	100	.15
REGENT	1	.15	.10	.....	15	.10
One of best scarlet reds.	10	1.20	.80	.....	100	.50
REVERIE		2-.12	4-.15	10-.15	Pa.	.10
Peaches and cream.	10	.50	.30	.15	100	.15
REWI FALLU	2	.15	2-.10	4-.10	Pkg.	.10
Giant massive dark blood red.	10	.60	.30	.20	100	.50

"PALMERS varieties that I purchased last spring were grand. One can say nothing more."
—Archie A. Spatz, Wisconsin

"Received package of bulbs and was very well satisfied with their appearance and also the extra count. Thank you very much for the extras you included. They surely are fine varieties."
—Wm. H. Raynor, New York

	PER	LARGE	MEDIUM	SMALL	BULBULETS	
					PER	
RIMA	2	.15	2-.15	2-.10	10	.10
Light pink tinted lavender.	10	1.20	.60	.30	100	.80
ROCKET	1	.15	.10	2-.15	15	.10
Very fine red formerly sold as seedling No. 30112.	10	1.20	.80	.50	100	.50
ROI SOLEIL		2-.12	2-.15	....	Pkg.	.10
Early yellow.	10	.50	.30			
ROSAMOND	1	.10	2-.15	3-.15	20	.10
Salmon rose.	10	.80	.50	.30	100	.40
ROSA VAN LIMA	1	.25	.15	....	
Early commercial and exhibition light rose, fine.	10	2.00	1.20	....	
ROSELLE	1	.50	.30	.20	10	.15
Beautiful soft exhibition rose.	10	4.00	2.40	1.60	100	1.00
ROSE WINGS		2-.12	4-.15	10-.15	Pa.	.10
Rose carmine decorative.	10	.50	.30	.15	100	.15
ROYAL YORK		2-.15	2-.10	3-.10	Pkg.	.10
Large medium red.	10	.60	.40	.25	100	.50
SAHARA	1	.20	.10	2-.10	10	.15
Light brown, stands heat well.	10	1.60	.80	.40	100	1.00
SANDRA	1	.10	2-.10	4-.10	Pkg.	.10
Shrimp pink, amber blotch.	10	.80	.40	.20	100	.50
SCARLET BEDDER		2-.12	4-.15	....	Pkg.	.10
Medium size, vivid scarlet.	10	.50	.30			
SENSATION	1	1.00	.75	.50	2	.25
Sensational new rose salmon.	10	8.00	6.00	4.00	12	1.00
SHIRLEY TEMPLE		2-.12	4-.15	10-.15	Pa.	.10
Huge ruffled cream.	10	.50	.30	.15	100	.15
SIMCOE	1	.15	.10	2-.15	10	.15
Nice light purple.	10	1.20	.80	.50	100	1.00
SMILING MAESTRO		2-.12	4-.15	10-.15	Pa.	.10
Fine deep salmon rose.	10	.50	.30	.15	100	.15
SNOW WHITE	1	1.00	.60	.40	6	.25
Beautiful ruffled white.	10	8.00	4.50	3.00	10	.40
SO BIG	1	.10	2-.15	2-.10	Pkg.	.15
Large lavender pink.	10	.80	.60	.30	100	.30
SOLITA		2-.12	4-.15	10-.15	Pa.	.10
Nice late commercial orange.	10	.50	.30	.15	100	.15
SPRAY OF GOLD		2-.12	4-.15	10-.15	Pa.	.10
Fine early yellow.	10	.50	.30	.15	100	.15
SUSAN		2-.12	4-.15	10-.15	Pa.	.10
Smoky with darker blotch.	10	.50	.30	.15	100	.15
SYMPHONY		2-.12	4-.15	10-.15	Pa.	.10
Tall light pink.	10	.50	.30	.15	100	.15
TAIAROA		2-.12	4-.15	10-.15	Pa.	.10
Smoky salmon with dark blotch.	10	.50	.30	.15	100	.15
TAKINA		2-.15	2-.10	3-.10	Pkg.	.15
Large purplish rose.	10	.60	.40	.25		
THE MOGUL		2-.12	4-.15	10-.15	Pa.	.10
Huge salmony maroon.	10	.50	.30	.15	100	.15
TIMBUCTOO	1	.40	.25	.15	10	.15
Early dark rose red.	10	3.00	2.00	1.20	100	1.00
TITAN	1	2.00	1.25	.75	3	.25
Very large watermelon pink.						
TOKEN		2-.12	4-.15	10-.15	Pa.	.10
Early commercial salmon, cream throat.	10	.50	.30	.15	100	.15
TUNIAS BLUE	1	.50	.35	.25	2	.15
Large dark medium blue.						

"I take this opportunity to write you in regard to my order for glad bulbs, order number S82-3935 which I received last week in perfect condition.

"Want to say I am more than pleased with the extras as you included many more than I'd hoped for."

—Arthur Minney, Oregon

					BULBLETS	
	PER	LARGE	MEDIUM	SMALL	PER	
UNCAS.....	1	.15	.10	2-.15	15	.10
Exhibition burnt orange.	10	1.20	.80	.50	100	.50
USONA.....	1	.15	.10	2-.15	15	.10
Large nice smoky.	10	1.20	.80	.50	100	.50
VAGABOND PRINCE.....		2-.12	4-.15	10-.15	Pa.	.10
Mahogany brown, with flame blotch.	10	.50	.30	.15	100	.15
VASSAR.....	1	1.00	.75	.50	2	.25
Beautiful ruffled light orange.	10	8.00	6.00	4.00	10	1.00
VISTA BONITA.....	1	.30	.15			
Large geranium pink.	10	2.40	1.20			
VREDENBURG.....	1	.15	.10			
Large pure white.	10	1.20	1.80			
MRS. W. G. WADE.....	1	.10	2-.10			
Nice ruffled yellow.	10	.80	.40			
WASAGA.....		2-.12	4-.15	10-.15	Pa.	.10
Ruffled buff.	10	.50	.30	.15	100	.15
WINGS OF SONG.....	1	.50	.30	.15	6	.25
Large rose pink, white throat.	10	4.00	2.40	1.20	25	.75
WURTEMBERGIA.....		2-.12	4-.15	10-.15	Pa.	.10
Large dazzling red, white throat.	10	.50	.30	.15	100	.15
ZAUBERFLOTE.....	1	.10	2-.15			
Early blotched peach rose.	10	.80	.50			
ZUNI.....	1	.15	2-.15	2-.10	10	.15
One of the best smokies.	10	1.20	.60	.30	100	.50

PALMER SEEDLINGS

Not named but sold under number.

27483.....	1	.15	.10	2-.10	15	.10
A novelty—red and yellow speckled, early.	10	1.20	.80	.40	100	.50
30161.....		2-.15	2-.10	5-.15	25	.15
Beautiful ruffled smoky.	10	.60	.40	.20	100	.50
30289.....		2-.15	3-.15	5-.15	25	.15
Medium size smoky, yellow throat, many open.	10	.60	.40	.25	100	.50
33195.....	1	.10	2-.15		15	.10
Ruffled rose, slightly darker throat.	15	.80	.50		100	.50
32145.....		2-.12	4-.15	10-.15	Pa.	.10
Pretty delicate flesh color.	10	.50	.30	.15	100	.15
32201.....		2-.15	3-.15	5-.15	25	.15
Beautiful glowing buff.	10	.60	.40	.25	100	.50
322024.....	1	.15	.10		15	.10
Fine ruffled pinky buff.	10	1.20	.80			
32203.....		2-.12	4-.15	10-.15	Pa.	.10
Fine lemony cream, ruffled.	10	.50	.30	.15	100	.15
33102.....	1	.15	.10		15	.10
Fine light rose with white throat.	10	1.20	.80			
33103.....	1	.15	.10		15	.10
Nice cream white with cream yellow throat.	10	1.20	.80			

Wholesale Prices---Not Prepaid

NOT LESS THAN 25 OF A SIZE AND VARIETY AT 100 RATE, 250 OR MORE AT 1000 RATE. IN BULBLETS 250 AT 1000 RATE. ONE-HALF PINT BULBLETS AT QUART RATE.

	Per							BULBLETS	
		No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	1000	QUART
ALADDIN.....	100	35.00	30.00	25.00	.....	15.00	12.00	12.00	35.00
ALGONQUIN.....	100	35.00	30.00	25.00	20.00	15.00	12.00	15.00	50.00
AMBERGLOW.....	100	10.00	8.00	7.00	5.50	4.00	2.50	10.00	35.00
AMRITA.....	100	10.00	8.00	7.00	5.50	4.00	2.50	5.00	15.00
AMULET.....	100	35.00	30.00	25.00	20.00	15.00	12.00	15.00	50.00
ANGELUS.....	100	6.00	5.00	4.00	3.00	2.00	1.50	4.00	12.00

								BULBULETS	
	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	1000	QUART
AVE MARIA.....	100	2.50	1.60	1.00	.80	.60	.50	.60	1.50
	1000	20.00	14.00	8.00	7.00	5.00	4.00	.....	.....
BAGDAD.....	100	2.00	1.60	1.40	1.20	.80	.60	.60	1.50
	1000	16.00	14.00	11.00	9.00	7.00	5.00	.....	.....
BARCAROLE.....	100	35.00	30.00	25.00	20.00	15.00	12.00	16.00	50.00
BEACON.....	100	4.50	3.50	3.00	2.50	1.50	1.00	3.00	10.00
	1000	35.00	30.00	25.00	20.00	12.00	8.00	.....	.....
BELLA DONNA.....	100	2.50	2.00	1.50	1.20	.80	.60	1.00	3.00
	1000	20.00	16.00	12.00	9.00	6.50	5.00	.....	.....
BERNECE.....	100	4.00	3.20	2.50	2.00	1.50	1.00	1.25	3.00
BETSY BOB-UP.....	100	2.50	2.00	1.50	1.00	.80	.60	.75	1.50
BILL SOWDEN.....	100	.....	1.60	1.20	.80	.60	.50	.80	2.00
	1000	.....	14.00	10.00	7.00	5.00	4.00	.....	.....
BIT O'HEAVEN.....	100	3.00	2.50	2.00	1.50	1.20	.80	1.00	3.00
	1000	24.00	20.00	16.00	12.00	10.00	6.50	.....	.....
BLUE ADMIRAL.....	100	.....	2.50	2.00	1.50	1.00	.80	1.50	4.50
	1000	.....	20.00	16.00	12.00	8.00	6.00	.....	.....
CAESAR.....	100	3.00	2.50	1.50	1.00	.80	.60	1.00	3.00
CAMELLIA.....	100	6.00	5.00	4.00	3.00	2.00	1.50	10.00	30.00
	1000	48.00	40.00	32.00	24.00	16.00	12.00	.....	.....
CARDINAL PRINCE.....	100	2.50	2.00	1.50	.....	.90	.70	1.00	2.50
CARILLON.....	100	35.00	30.00	25.00	20.00	15.00	12.00	12.00	35.00
CHAMPLAIN.....	100	.....	.....	.....	.....	1.20	.80	.....	.....
CLARION.....	100	3.00	2.50	2.00	1.20	.80	.60	1.00	3.00
	1000	24.00	20.00	16.00	10.00	6.00	4.00	.....	.....
COLOSSUS.....	100	6.00	4.50	3.20	2.40	1.60	1.00	2.00	6.00
	1000	48.00	35.00	25.00	20.00	12.00	8.00	.....	.....
CREVE COEUR.....	100	3.00	2.50	1.80	1.20	.90	.70	1.00	3.00
	1000	24.00	20.00	15.00	10.00	7.00	5.00	.....	.....
DAMARIS.....	100	15.00	12.00	10.00	8.00	6.00	4.00	8.00	25.00
DEBONAIR.....	100	2.00	1.50	1.00	.80	.60	.50	.60	1.50
	1000	15.00	12.00	8.00	6.00	4.00	3.00	.....	.....
DR. DENTZ.....	100	12.00	10.00	8.00	.....	.....	.....	.....	.....
DREAM O'BEAUTY.....	100	2.50	2.00	1.50	1.20	.80	.50	1.00	2.50
	1000	20.00	16.00	12.00	9.00	6.00	4.00	.....	.....
DUNA.....	100	2.00	1.60	1.20	.....	.....	.....	.60	1.50
	1000	16.00	12.00	10.00	.....	.....	.....	.....	.....
EARLY ROSE.....	100	3.00	2.50	2.00	1.50	1.20	1.00	2.00	5.00
	1000	24.00	20.00	16.00	12.00	10.00	8.00	.....	.....
EDITH MASON.....	100	2.50	2.00	1.50	.....	.....	.....	1.00	2.50
	1000	20.00	16.00	12.00	.....	.....	.....	.....	.....
EDITH ROBSON.....	100	.....	2.00	1.50	1.20	.....	.....	.....	.....
	1000	.....	18.00	12.00	9.00	.....	.....	.....	.....
ELOISE.....	100	3.00	2.50	2.00	1.50	1.20	.90	1.25	4.00
	1000	24.00	20.00	16.00	12.00	9.00	7.00	.....	.....
EMBLEM OF PURITY.....	100	65.00	60.00	50.00	40.00	30.00	25.00	100 for	7.00
EXCELLENCE.....	100	2.00	1.60	1.20	1.00	.70	.50	.50	1.25
	1000	16.00	12.00	9.00	7.00	5.00	3.00	.....	.....
FIREFLY.....	100	10.00	8.00	7.00	6.00	4.00	3.00	2.50	8.00
	1000	80.00	64.00	56.00	48.00	32.00	20.00	.....	.....
HECTOR.....	100	3.00	2.50	2.00	.....	.....	.....	1.00	3.00
INNOVATION.....	100	6.00	5.00	4.00	3.00	2.00	1.00	2.00	6.00
	1000	45.00	40.00	32.00	24.00	16.00	8.00	.....	.....
JALNA.....	100	6.00	5.00	4.00	3.00	2.00	1.00	2.00	5.00
	1000	45.00	40.00	32.00	24.00	16.00	8.00	.....	.....
JASMINE.....	100	35.00	30.00	25.00	20.00	15.00	12.00	12.00	35.00
JONQUIL.....	100	3.00	2.50	1.50	1.20	1.00	.80	1.25	5.00
	1000	24.00	20.00	12.00	9.00	7.00	5.00	.....	.....

"Please be advised that three years ago I received your No. 1 Collection and they have been very fine every year."

—L. R. Oliver, Virginia

	Per							BULB LETS	
		No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	1000	QUART
KING ARTHUR.....	100	2.50	2.00	1.50	1.00	.80	.60	1.00	2.50
	1000	20.00	16.00	12.00	8.00	6.00	4.50	.....	.....
KING LEAR.....	100	35.00	30.00	25.00	20.00	15.00	12.00	12.00	35.00
KINGS RANSOM.....	100	4.50	3.50	3.00	2.50	2.00	1.50	4.00	12.00
	1000	35.00	28.00	24.00	20.00	16.00	12.00	.....	.....
LADDIE.....	100	13.00	11.00	10.00	8.00	6.00	5.00	5.00	20.00
LADY WINSOME.....	100	3.00	2.50	2.00	1.50	1.00	.70	1.25	4.00
	1000	24.00	20.00	16.00	12.00	8.00	6.00	.....	.....
LOYALTY.....	100	2.50	2.00	1.50	.....	.....	.60	1.00	3.00
	1000	20.00	16.00	12.00	.....	.....	4.50	.....	.....
LUCIFER.....	100	3.00	2.50	2.00	.....	1.00	.75	1.00	3.00
	1000	24.00	20.00	16.00	.....	8.00	6.00	.....	.....
MAID OF ORLEANS.....	100	1.80	1.50	1.20	.90	.70	.50	.60	1.50
	1000	16.00	12.00	10.00	7.00	5.00	4.00	.....	.....
MARGARET BEATON.....	100	28.00	24.00	20.00	16.00	12.00	10.00	20.00	.....
MAR. FULTON.....	100	1.80	1.60	1.20	.....	.70	.50	.70	1.50
	1000	16.00	12.00	9.00	.....	6.00	4.00	.....	.....
MARGARET PETER.....	100	2.50	2.00	1.50	1.20	.80	.60	1.00	3.00
	1000	.....	16.00	9.00	7.00	5.00	.....	.....	.....
MARY ELIZABETH.....	100	2.50	2.00	1.50	1.00	.....	.....	1.00	2.50
	1000	.....	16.00	12.00	8.00	.....	.....	.....	.....
MAUVE MAGIC.....	100	2.00	1.50	1.20	1.00	.80	.60	.60	1.50
	1000	16.00	12.00	9.00	7.00	5.00	4.00	.....	.....
MAYTIME.....	100	2.50	2.00	1.50	1.00	.70	.60	.80	2.00
	1000	20.00	16.00	12.00	9.00	5.00	4.00	.....	.....
MILFORD.....	100	3.00	2.50	2.00	1.50	1.00	.80	1.00	3.00
	1000	24.00	20.00	16.00	12.00	8.00	6.00	.....	.....
MISS BLOOMINGTON.....	100	2.50	2.00	1.50	.....	.....	.70	1.00	2.50
	1000	20.00	16.00	12.00	.....	.....	5.00	.....	.....
MOROCCO.....	100	.....	2.00	1.60	1.20	1.00	.70	1.00	2.50
	1000	.....	16.00	12.00	10.00	8.00	6.00	.....	.....
MRS. T. E. LANGFORD.....	100	2.50	2.00	1.50	1.20	.80	.60	1.00	2.50
	1000	.....	16.00	12.00	9.00	7.00	5.00	.....	.....
MYRNA.....	100	50.00	40.00	30.00	20.00	15.00	10.00	40.00	.....
NANCY ANN.....	100	2.40	2.00	1.60	1.20	1.00	.80	1.25	4.00
ORANGE BUTTERFLY.....	100	2.50	2.00	1.50	.....	.80	.60	1.00	2.50
	1000	.....	16.00	12.00	.....	.....	.....	.....	.....
PEGGY LOU.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
PELEGRINA.....	100	2.00	1.60	1.20	1.00	.70	.50	.70	2.00
	1000	16.00	14.00	10.00	7.00	6.00	4.00	.....	.....
PHYLLIS MCQUISTON.....	100	2.50	2.00	1.50	1.20	.80	.60	1.00	2.50
	1000	.....	16.00	12.00	9.00	7.00	5.00	.....	.....
PICARDY.....	100	1.60	1.20	.90	.70	.50	.40	.50	1.50
	1000	12.00	10.00	8.00	6.00	4.00	3.00	.....	.....
PREMIER HENRY.....	100	.....	4.00	3.00	2.50	.....	.....	.....	.....
	1000	.....	32.00	24.00	20.00	.....	.....	.....	.....
RAPTURE.....	100	1.60	1.20	.90	.70	.50	.40	1.00	2.50
	1000	12.00	10.00	8.00	6.00	4.00	3.00	.....	.....
RECADO.....	100	10.00	8.00	7.00	6.00	5.00	4.00	4.00	15.00
REGENT.....	100	10.00	8.00	7.00	.....	.....	.....	4.00	15.00
REVERIE.....	100	2.50	2.00	1.50	1.00	.80	.60	1.00	2.50
	1000	.....	16.00	12.00	8.00	6.00	4.00	.....	.....
REWI FALLU.....	100	5.00	4.00	2.50	2.00	1.60	1.20	4.00	15.00
	1000	.....	32.00	20.00	16.00	12.00	10.00	.....	.....
ROCKET.....	100	20.00	16.00	12.00	10.00	8.00	6.00	4.00	15.00
ROI SOLEIL.....	100	2.50	2.00	1.50	.....	.....	.....	1.00	2.50
	1000	20.00	16.00	12.00	.....	.....	.....	.....	.....
ROSA VAN LIMA.....	100	12.00	10.00	8.00	.....	.....	.....	.....	.....

"Last summer I bought one of your small bulb collections for \$4.00 got 500 bulbs, Medium Growers Collection, so you can see how very small they had to be but did they bloom? Every last man jack did and were the loveliest flowers I ever saw."—Miss Margaret R. Granger, Virginia

	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	BULBULETS	
								1000	QUART
ROSELLE.....	100	35.00	30.00	25.00	20.00	15.00	12.00	8.00	20.00
SANDRA.....	100	.....	5.00	4.00	3.00	2.00	1.25	3.00	8.00
SENSATION.....	100	70.00	65.00	55.00	45.00	40.00	30.00	100 for	8.00
SHIRLEY TEMPLE.....	100	3.00	2.50	2.00	1.60	1.20	.90	1.25	3.00
	1000	24.00	20.00	16.00	12.00	9.00	7.00	.....	.....
SIMCOE.....	100	10.00	8.00	6.00	.....	.....	.....	.....	.....
SMILING MAESTRO.....	100	3.00	2.50	2.00	1.50	1.20	1.00	1.00	2.50
	1000	.....	20.00	16.00	12.00	9.00	8.00	.....	.....
SO BIG.....	100	2.40	2.00	1.60	1.20	1.00	.80	1.25	3.00
	1000	20.00	16.00	12.00	10.00	8.00	6.00	.....	.....
SOLITA.....	100	2.50	2.00	1.60	1.20	.90	.70	1.00	2.50
	1000	16.00	12.00	9.00	7.00	5.00	.....	.....	.....
SPRAY OF GOLD.....	100	.....	2.00	1.50	.....	.90	.70	1.00	2.50
SUSAN.....	100	3.00	2.50	2.00	1.50	1.00	.80	1.50	4.00
	1000	24.00	20.00	16.00	12.00	8.00	6.00	.....	.....
SYMPHONY.....	100	2.50	2.00	1.50	1.00	.80	.60	1.00	2.50
	1000	20.00	16.00	12.00	8.00	7.00	5.00	.....	.....
TAIAROA.....	100	3.00	2.50	2.00	1.50	1.00	.80	1.25	3.00
TAKINA.....	100	5.00	4.00	3.00	2.50	2.00	1.50	5.00	.....
THE MOGUL.....	100	3.00	2.50	2.00	.....	1.00	.80	1.50	4.00
	1000	24.00	20.00	16.00	.....	8.00	6.00	.....	.....
TIMBUCTOO.....	100	30.00	25.00	20.00	15.00	12.00	10.00	8.00	25.00
TOKEN.....	100	2.50	2.00	1.50	1.00	.80	.60	1.00	3.00
	1000	20.00	16.00	12.00	8.00	6.00	4.00	.....	.....
UNCAS.....	100	10.00	8.00	6.00	5.00	4.00	3.00	4.00	10.00
	1000	80.00	64.00	48.00	40.00	32.00	24.00	.....	.....
VAGABOND PRINCE.....	100	3.00	2.50	2.00	1.50	1.20	.80	1.00	2.50
	1000	24.00	20.00	16.00	12.00	9.00	6.00	.....	.....
WURTEMBERGIA.....	100	2.50	2.00	1.50	1.20	1.00	.80	1.00	2.50
	1000	20.00	16.00	12.00	9.00	7.00	5.00	.....	.....

PALMER SEEDLINGS	Per	Large	Medium	Small	Bulblets	
					1000	Qt.
30161.....	100	4.50	3.00	1.50	3.00	8.00
30289.....	100	4.50	3.00	1.50	3.00	8.00
	1000	35.00	25.00	12.00	.....	.....
32145.....	100	3.00	2.00	1.00	2.00	5.00
32201.....	100	4.50	3.00	1.50	3.00	8.00
	1000	35.00	25.00	12.00	.....	.....
32203.....	100	3.00	2.00	1.00	1.50	4.00
	1000	24.00	16.00	12.00	.....	.....
33102.....	100	8.00	5.00	.....	5.00	.....

"I cut a spike from **BARCAROLE**, sent me as a premium last year, today. It is a good grower with good substance and a real florists glad, I believe in a color that is needed."

—Ted F. Miller, Miller's Nursery and Greenhouse, Hawarden, Iowa

"I can't resist telling you while the flower is still in good shape how much I like the **PALMER SEEDLING 30112 (ROCKET)** you sent me last Spring. When you describe it in your catalog and say 'several blooms' open, I didn't expect to see so many open. I cut it with three florets open and brought it into the house (not into the basement) and there it opened all perfect florets on a strong, tall, straight spike. It seems to me that this flower will certainly be introduced to all other glad growers. It's a beauty."

—Paul Moeller, Alpena, Mich.

"**BEACON** is astonishingly beautiful. I do not know what my number one choice of a gladiolus would be, but I should not blame anyone for putting **BEACON** at the top."

—E. W. Rankin, S. Bridgton, Me.

"I have four plants of **EUPHORBIA** which I got from you and I want to put in some more. It is lovely to mix in with all kinds of flowers as well as gladiolus."

—Margaret Wheeler, Mayland, Mass.

"The four **BEACON** bulbs you sent me have been a joy—They are first choice after **PICARDY**."

—Mrs. H. Stannard, Orleans, Vt.

Special Collections and Sets

The following 5 collections are just the thing for those who don't care to keep the names of the varieties separate, but do want a nice garden of glads. I sell thousands of these collections every year and have a great many fine reports on them. If these bulbs were sold separately under name they would cost several times the price asked as collections.

No. 1. UNLABELED COLLECTION. 100 assorted large bulbs (1¼ inch up) in at least 40 varieties in about every shade in gladiolus. I have sold this collection for years and have thousands of very well pleased customers. I positively guarantee there is not a better collection sold by any grower in the country for anywhere near the price. I get many repeat orders every year from well pleased customers. 100 for \$3.00, 50 for \$1.75, 25 for \$1.00, all prepaid. With each 100 bulbs of this collection I will put in FREE 2 large Carillon, bulbs. This is a very unusual and beautiful variety. Also 1 large Amulet bulb, a beautiful creation.

No. 1a. SAME COLLECTION IN MEDIUM SIZE BULBS. 100 bulbs for \$2.00; 50 for \$1.25. With 100 bulbs will give 2 medium Carillon and 1 Amulet bulbs.

No. 1b. THE SAME COLLECTION IN SMALL BULBS. These may not all bloom the first year, but most of them should and all should make nice large bulbs for the next year.

No. 2. UNLABELED COLLECTION. 100 assorted as above containing 45 varieties and including many of the newer and higher priced ones. A wonderful collection at a moderate price. 100 for \$5.00, 50 for \$2.50, 25 for \$1.25.

No. 3. UNLABELED COLLECTION DE LUXE. 50 or more varieties, many of them being exhibition sorts and worth several times the price asked. Real aristocrats in gladiolus. Nothing better to be had in an unlabeled collection. 100 for \$10.00, 50 for \$5.00, 25 for \$2.50.

NONE OF THE ABOVE COLLECTIONS ARE LABELED AS TO VARIETIES. Don't ask us to give you the names of the varieties in the collections as we positively do not do it at these prices. If you want them labeled, buy them under name. I guarantee the collections to be the best you can buy for the price.

IN THE Following three collections, there are some Palmer unnamed seedlings and other varieties, not described in the catalog. Have no fears about them not being good. They are just as high quality as most of the named varieties on the market.

No. 4. BETTER TIMES COLLECTION. Large Bulbs (1-2 inches in diameter). \$3.00. All labeled. A very fine collection for a beginner or anyone else. Splendid varieties in many types and colors ranging thru many colors. You can't get started in good named varieties in a less expensive way than in getting this collection or one of the next two.

3 BELLA DONNA
2 BLEEDING HEART
3 CARDINAL PRINCE
4 EDITH ROBSON
2 EVENSONG
4 EXCELLENCE
4 KING ARTHUR
2 LA PALOMA
2 LA FIESTA

2 LEANDER
3 LOYALTY
4 MAID OF ORLEANS
2 MAR. PETER
2 NETHERLAND PRINCE
2 PEERLESS PINK
2 ROI SOLEIL
2 SIMCOE

4 SOLITA
4 SPRAY OF GOLD
3 SUSAN
3 THE MOGUL
2 TOKEN
4 No. 32203, CREAM
2 No. 30291, PINK
3 No. 32145 FLESH

No. 5. \$3.00. LABELED COLLECTION. Another fine assortment of varieties and colors. Bulbs 1-2 inches in diameter.

4 BAGDAD
4 BILL SOWDEN
2 CAESAR
2 EARLY ROSE
2 GOLDEN BROWN
2 HECTOR
3 MAGNA BLANCA
3 MAR. FULTON
2 MARY ANSTEEN

4 MARY ELIZABETH
4 MAUVE MAGIC
2 MILFORD
2 MISS BLOOMINGTON
3 ORANGE BUTTERFLY
2 PRIMROSE PRINCESS
4 RAPTURE
2 RED LORY
2 RED PHIPPS

2 REVERIE
2 SCHUBERT
3 SYMPHONY
2 No. 32054 PINK
3 No. 32201 BUFF
2 No. 33103 CREAM WHITE
2 No. 33194 RUFFLED
SALMON

No. 6. \$3.00. LABELED COLLECTION. Bulbs 1-2 inches in diameter. All different from two previous collections. All good ones.

3 AVE MARIA	2 HUGO ECKENER	2 NANCY ANN
3 BETSY BOB-UP	2 LADY WINSOME	2 PELEGRINA
2 CLARION	4 LONDONDERRY	4 PHYLLIS McQUISTON
2 COLOSSUS	4 LUCIFER	2 SMILING MAESTRO
2 DR. DURR	4 MAYTIME	2 TAIAROA
2 DREAM OF BEAUTY	2 MIBLOOM	2 No. 28263 RED
4 DUNA	3 MOROCCO	2 No. 300911 WHITE
3 EDITH MASON	3 MOTHER MACHREE	2 No. 33303 SMOKY
2 HERITAGE	3 MRS. LANGFORD	

Will sell the 3 collections Nos. 4-5-6 for \$8.50. With any one collection, Nos. 4-5-6, I will give FREE 1 ALADDIN or ALGONQUIN and if you order all three I will put in FREE 1 SNOW-WHITE or DIANE in addition to the ALADDIN or ALGONQUIN with each collection.

No. 7. SUPERIOR LABELED COLLECTION ENTIRELY DIFFERENT FROM THE PREVIOUS ONES. \$2.50. 1 large bulb of each of the following varieties. 2 bulbs of each for \$4.00.

AMADOR	DAMARIS	NADIA
BERNECE	DR. DENTZ	REWI FALLU
BIT O'HEAVEN	INNOVATION	SO BIG
BLUE ADMIRAL	IRAK	UNCAS
BOLIVAR	LADDIE	ZAUBERFLOTE
CREVE COEUR		

No. 8. LABELED COLLECTION. \$1.60. One medium bulb of each of the varieties in No. 7. 2 bulbs of each for \$3.00.

No. 9. LABELED PALMER COLLECTION. \$1.50. One large bulb of each of the following. 2 large bulbs of each for \$2.75.

AMBERGLOW	FIREFLY	SANDRA
AMRITA	HELENA	RECADO
ANGELUS	JALNA	REGENT
BEACON	PREMIER HENRY	THE MOGUL
BUCCANEER	SAHARA	VAGABOND PRINCE
CAMELLIA		

No. 10. LABELED PALMER COLLECTION. \$1.90. 2 medium bulbs of each of the varieties in No. 9.

No. 11. LABELED PALMER COLLECTION. \$3.50. One large bulb of each of the following varieties.

ALADDIN	BARCAROLE	KING LEAR
ALGONQUIN	CARILLON	ROSELLE
AMULET	JASMINE	SNOW WHITE

No. 12. LABELED PALMER COLLECTION. \$2.50. One medium bulb of each of the varieties in No. 11.

No. 13. LABELED PALMER COLLECTION. \$8.50. One large bulb of each of the following.

CORDELIA	GLAMIS	MAGNOLIA
CORONA	LOMBARDY	

"To Whom It May Concern: Wish to state in all the thousands of Glad Bulbs we have bought from you in the past five or six years have always obtained wonderful results. We won the big Blue Ribbon here in 39 with **DEBONAIR** and several of your other Glads."

—Respectfully yours, J. W. Byersdorfer, Minnesota

No. 14. PALMER BULBLET COLLECTION. \$1.50. 10 selected bulblets of each of the varieties in No. 11.

No. 15. PALMER BULBLET COLLECTION. \$1.60. 2 selected bulblets of each of the following.

CORONA
GLAMIS

LOMBARDY

MAGNOLIA

No. 16. CORONA COLLECTION. \$5.00. 1 large, 1 medium, 3 small and 20 bulblets.

No. 17. GLAMIS COLLECTION. \$5.00. 1 large, 1 medium, 3 small, and 20 selected bulblets.

No. 18. SENSATION COLLECTION. \$4.00. 1 large, 1 medium, 5 small and 25 bulblets.

No. 19. MAGNOLIA COLLECTION. \$5.00. 1 large, 1 medium, 3 small and 25 bulblets.

No. 20. VASSAR COLLECTION. \$4.50. 1 large, 1 medium, 5 small and 25 bulblets.

No. 21. PANDORA COLLECTION. \$3.50. 1 large, 1 medium, 5 small and 25 bulblets.

Collections by Color

If we should be sold out of any variety in the following collections we reserve the right to substitute another variety just as good.

No. 22. DARK AND MEDIUM BLUE. 5 each medium AVE MARIA, BLUE ADMIRAL, BLUE BEAUTY, PELEGRINA, for 60 cents.

No. 23. LIGHT BLUE. 5 each BELLA DONNA, CHAMPLAIN, MILFORD, and 1 BLUE WONDER for 50 cents.

No. 24. DARK RED. 5 each medium, DR. HOEG, MOROCCO, and REWI FALLU for 45 cents.

No. 25. MEDIUM RED. 5 each medium, AMADOR, BILL SOWDEN, BOLIVAR, CAESAR, and CARDINAL PRINCE for 60 cents.

No. 26. LIGHT RED OR SCARLET. 5 medium each, EXCELLENCE, FIREFLY, SCARLET BEDDER, and WURTEMBERGIA for 65 cents.

No. 27. ORANGE. 5 medium each, BIT O'HEAVEN, CREVE COEUR, LONDON-DERRY, LUCIFER, and SOLITA, for 60 cents.

No. 28. YELLOW. 5 medium each, CLARION, JONQUIL, LOYALTY and 2 AMBER-GLOW, for 50 cents.

No. 29. LAVENDER. 5 medium each, ELOISE, KING ARTHUR and MAUVE MAGIC for 40 cents.

"Wherever I took BILL SOWDEN they raved over it. One I thought so grand was LADY WINSOME. I had one stalk 5 ft. tall straight as an arrow, 8 large blooms opened and 8 more buds that opened in the house."

—Mrs. Rex Horton, Curryville, Missouri

No. 30. **LAVENDER PINK.** 5 medium each, **NANCY ANN**, **SO BIG**, and **2 HELENA** for 60 cents.

No. 31. **ROSE PINK.** 5 **DREAM O'BEAUTY**, **EARLY ROSE**, **PHYLLIS MCQUISTON**, **ROSE WINGS** and **EDITH MASON**, for 60 cents.

No. 32. **SALMON PINK.** 5 medium each, **MARGARET FULTON**, **LADY WINSOME**, **PICARDY**, **RAPTURE**, **SMILING MAESTRO**, and **TOKEN** for 65 cents.

No. 33. **SALMON RED.** 5 each medium, **BEACON**, **HECTOR**, and **KINGS RANSOM**, for 45 cents.

No. 34. **LIGHT PINK.** 5 each medium, **DEBONAIR**, **MAYTIME**, **SEEDLING 32145**, **SANDRA** and **SYMPHONY**, for 60 cents.

No. 35. **WHITE.** 5 each medium, **DR. DURR**, **MAGNA BLANCA**, **MAID OF ORLEANS**, and **MARY ELIZABETH** for 50 cents.

No. 36. **BLOTCHED.** 5 each medium, **BEACON**, **BLEEDING HEART**, **COLOSSUS**, **EDITH ROBSON** and **MARY ANSTEEN**, for 70 cents.

No. 37. **SMOKY AND ODD SHADES.** 5 each medium, **BAGDAD**, **EVENSONG**, **MOTHER MACHREE**, **SUSAN**, **SEEDLINGS 30161** and **30289** for 75 cents.

No. 38. **CREAM AND BUFF.** 5 each medium, **DUNA**, **MRS. LANGFORD**, **SEEDLINGS 32201**, **32203** and **322024** and **REVERIE** for 75 cents.

No. 39. **EARLY VARIETIES.** 5 each medium, **BERNECE**, **COLOSSUS**, **EXCELLENCE**, **MARGARET PETER** and **SPRAY OF GOLD** for 60 cents.

No. 40. **EXHIBITION VARIETIES.** 5 each medium, **BAGDAD**, **EDITH ROBSON**, **HERITAGE**, **LADY WINSOME**, **LUCIFER** and **PICARDY** for 75 cents.

No. 41. **EXHIBITION VARIETIES.** 5 each large of varieties in No. 40, for \$1.25.

"After two seasons with **PALMER GLADS**, I think they are tops. **DEBONAIR** has done the best for me."
—**M. W. Maybach, Hamburg, N. Y.**

"Last year you sent me **CARILLON** extra —10 blossoms were out at once, large and two full spikes flowered from one bulb. We have a jewelry store and I keep flowers in store. I picked this spike and it attracted much attention in store."
—**Edith Pagan, Pennsylvania**

"Bulbs received in the best condition of any bulbs heretofore received from any grower, at any price."
—**A. Walter Frederick, California**

"Received the bulbs all O.K. last week and thanks for the nice bulbs and generous lot of extras also prompt shipment."
—**H. B. Bellows, Massachusetts**

"I want to tell you the bulbs I got from you produced the most beautiful glads I have ever seen. They were planted the 9th of December and have just finished blooming. The 3 bulbs of **EARLY ROSE** you sent as extras were gorgeous."
—**Ned Newell, Arizona**

"The **BEACON** bulbs which I bought from you last year have created quite a sensation locally. **BEACON** has been almost perfect for me with long, very straight and sturdy stems."
—**Walton R. Brewster, Florida**

"I received my order of gladioli bulbs yesterday in perfect condition. The bulbs look clean and plump and I appreciate the extras you enclosed of some of the more expensive varieties."
—**Mrs. J. D. Johnson, Illinois**

"**DUNA** and **PICARDY** are two of the most beautiful, but **BOLIVAR** which I got as No. 27211 is an 'Eyeful'. **MOTHER MACHREE** is my favorite smokey, while **AIDA** and **PELEGRINA** are the best blues I have."
—**Mrs. E. C. Stevens, Greenfield, Mass.**

No. 42. 50 Cent Long Season Specials

To have blooms of a certain variety over a long period I want to especially recommend the following collections. These consist of various sizes of bulbs of each variety. There are usually two or more large bulbs, some medium and some small. If you are not in the habit of buying medium or small bulbs you will be amazed at the fine blooms you will get from these. And if there is a particular variety that you especially like you can have blooms of this variety over a much longer period than you could if you planted all one size.

I can't give you the exact number of bulbs that you will receive in each lot because the varieties vary somewhat in price and I have a much larger stock of some kinds than of others but you may be assured that you will get big value. **Leave it to me.**

Remember each 50 cent special is only one variety and not an assortment of several varieties or of all of them. Each special consists of various sizes of just one variety. Select as many as you wish. But remember they are 50 cents for each one.

Any five lots for **\$2.25**. Any 10 lots for **\$4.00** or any 15 for **\$5.75**. In addition to this if you buy several lots I will put in something good for you to try out.

AMADOR
AMBERGLOW
AMRITA
ANGELUS
AVE MARIA
BAGDAD
BEACON
BELLA DONNA
BERNECE
BETSY BOB-UP
BILL SOWDEN
BIT O'HEAVEN
BLUE BEAUTY
BUCCANEER
CAESAR
CAMELLIA
CHAMPLAIN
CLARION
COLOSSUS
CREVE COEUR
DAMARIS
DEBONAIR
DREAM O'BEAUTY
DR. HOEG
DUNA
EARLY ROSE
Seedling 32145

EDITH MASON
EDITH ROBSON
ELOISE
EXCELLENCE
FIREFLY
HECTOR
JALNA
JONQUIL
KING ARTHUR
LADDIE
LADY WINSOME
LOYALTY
LUCIFER
MAID OF ORLEANS
MARGARET FULTON
MARY ANSTEEN
MARY ELIZABETH
MAUVE MAGIC
MAYTIME
MILFORD
MOROCCO
MOTHER MACHREE
MRS. LANGFORD
NADIA
NANCY ANN
ORANGE BUTTERFLY
Seedling 32201

PELEGRINA
PHYLLIS McQUISTON
PICARDY
PREMIER HENRY
ROCKET
RAPTURE
RECADO
RED LORY
REGENT
REVERIE
REWI FALLU
ROSE WINGS
SANDRA
SCHUBERT
SIMCOE
SMILING MAESTRO
SO BIG
SOLITA
SUSAN
SYMPHONY
TAIAROA
THE MOGUL
TOKEN
UNCAS
VAGABOND PRINCE
Seedling 30289

No. 43. Dollar Assortments

Here is another lot similar to the previous one but **each set of assorted bulbs of a kind is \$1.00**. Any five for **\$4.60**, or ten for **\$8.50**.

Just leave it to me to satisfy you on any of these lots of assorted size bulbs in the last two offers. If you want some bulbets and less bulbs just say so and I can fix them up that way.

ALADDIN
ALGONQUIN
AMULET

CARILLON
KING LEAR
MARGARET BEATON
PRELUDE

ROSELLE
SAHARA
TIMBUCTOO

"Enclosed is a check of \$9.00 for three hundred of the No. 1 unlabeled collection. I have had these for several years and am very much pleased with them."

—Mrs. Edward Jusup, Connecticut

Growers' Collections---Not Prepaid

No. 44. LARGE SIZE. No. 1 and No. 2 assorted. **1000 bulbs for \$12.00.** 100 each of any 10 of the following varieties for **\$12.00.** Not less than **1000 at this price.** If you do not want just 100 each of 10 varieties you can have more of certain kinds and less of others but not more than 250 nor less than 50 of any one kind and not less than 7 varieties nor more than 15.

AVE MARIA
BAGDAD
BELLA DONNA
BILL SOWDEN
CAESAR
CLARION
CREVE COEUR
DEBONAIR
DREAM O'BEAUTY
DUNA
EDITH MASON
EDITH ROBSON
EXCELLENCE
HECTOR

INNOVATION
KING ARTHUR
LOYALTY
LUCIFER
MAID OF ORLEANS
MARGARET FULTON
MARGARET PETER
MARY ELIZABETH
MAUVE MAGIC
MAYTIME
MOROCCO
MRS. LANGFORD
ORANGE BUTTERFLY

PELEGRINA
PHYLLIS McQUISTON
PICARDY
RAPTURE
REVERIE
ROI SOLEIL
SCARLET BEDDER
SOLITA
SUSAN
SYMPHONY
TOKEN
WASAGA
WURTEMBERGIA

No. 45. 500 large size bulbs of above varieties for **\$6.50.** Not less than **500 at this price.** 50 each of any 10 of the above varieties or not more than 125 nor less than 35 of any one kind, and not less than 7 kinds nor more than 14.

No. 46. MEDIUM SIZE. No. 3 and No. 4 assorted. **1000 bulbs for \$8.00.** The same conditions as to number of varieties and amounts of each variety as in **No. 44.**

AMADOR
AVE MARIA
BAGDAD
BELLA DONNA
BERNECE
BETSY BOB-UP
BILL SOWDEN
CAESAR
CARDINAL PRINCE
CREVE COEUR
DEBONAIR
DREAM O'BEAUTY
DR. DURR
DUNA
EDITH MASON

EDITH ROBSON
EXCELLENCE
HECTOR
JONQUIL
KING ARTHUR
LOYALTY
LUCIFER
MAGNA BLANCA
MAID OF ORLEANS
MARGARET FULTON
MARGARET PETER
MARY ANSTEEN
MAUVE MAGIC
MAYTIME
MOROCCO
MRS. LANGFORD

ORANGE BUTTERFLY
PEERLESS PINK
PELEGRINA
PHYLLIS McQUISTON
PICARDY
RAPTURE
REVERIE
ROSE WINGS
SCHUBERT
SOLITA
SUSAN
SYMPHONY
TOKEN
WASAGA
32203, CREAM

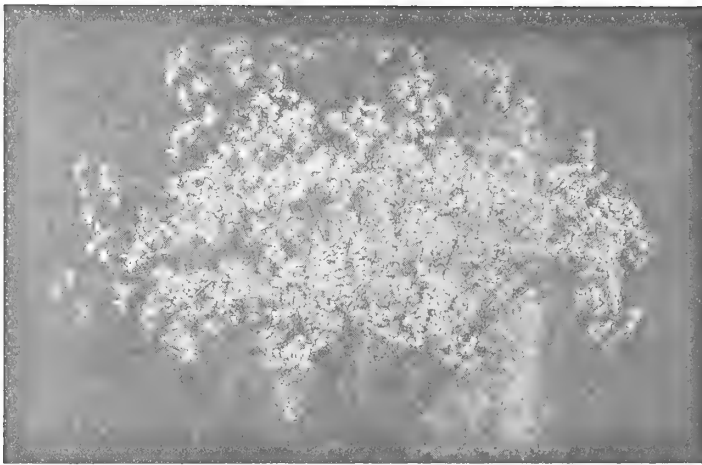
No. 47: MEDIUM SIZE. 500 bulbs for \$5.00. 50 each of any 10 of the varieties in the above offer. And the same conditions as to number of varieties and amounts of each variety as in **No. 45.**

No. 48. SMALL BULBS. 100 each of any 10 of the following varieties for **\$4.00.** The same conditions as to number of varieties and amounts of each variety as in **No. 44.**

AMADOR
AVE MARIA
BAGDAD
BELLA DONNA
BETSY BOB-UP
BILL SOWDEN
BRIGHTSIDE
CAESAR
CARDINAL PRINCE
CLARION
DEBONAIR
DR. DURR
DREAM O'BEAUTY
DUNA

EDITH ROBSON
EXCELLENCE
JONQUIL
KING ARTHUR
LOYALTY
LUCIFER
MAID OF ORLEANS
MARGARET FULTON
MARY ELIZABETH
MAUVE MAGIC
MAYTIME
MISS BLOOMINGTON
MOROCCO

ORANGE BUTTERFLY
PELEGRINA
PICARDY
RAPTURE
RED PHIPPS
REVERIE
RODERICK DHU
SMILING MAESTRO
SOLITA
SUSAN
SYMPHONY
TOKEN
WURTEMBERGIA



Euphorbia Corolata

(FLOWERING SPURGE)

This is a hardy perennial somewhat similar to double Baby's Breath but blossoms later. Blooms through August and September. Just the thing to go with glads or any other kind of flower. Will grow on most any kind of soil, even on dry sand, but good garden soil will make it very much better.

This is a plant that should be grown in every garden and commercial growers should plant it by the hundred. Absolutely hardy and I am sure you will like it.

In the northern states I would suggest Euphorbia be planted early in the spring. In the south or where it does not freeze hard, fall planting would be perfectly all right.

Though Euphorbia is easy to handle, and there should be no reason for it not doing well, I have had some complaints about the roots not growing. I don't know why this is because if they are planted at once and given a good watering they should all grow. I have had no trouble with them myself. But in as much as I have had some complaints I no longer guarantee the roots. I do give good strong healthy roots and if given half a chance they should grow but if they do not grow I shall not be responsible.

Prices are 4 roots for 60 cents or one dozen for \$1.25 prepaid. **We do not sell less than four as they cannot be shipped with the gladiolus bulbs. We have to make a separate shipment. Can't usually ship roots after May 1st.**

To Southern customers we can ship this fall or anytime during the winter but would advise Northern customers to plant in the Spring.

100 roots \$6.00 f.o.b. with 50 at the 100 rate.

Pure Vermont Maple Syrup

Griddlecakes or Waffles and Syrup. Um! Um!

If you have never eaten the pure unadulterated Vermont Syrup you don't know what you have missed. The black blended concoctions sold throughout the country as Maple Syrup are not to be compared with the real Vermont Syrup any more than Halley is to be compared with Picardy. Then a lot of Vermont Maple products are not of good quality. I am a connoisseur of good syrup and send out only the best grade such as I would eat myself.

Prices are F.O.B. Burlington. A gallon can be sent as far south as Virginia for 35 cents and to the West Coast for \$1.00. The Express companies make a special rate on Maple products. Parcel Post costs much more. A gallon of syrup weighs 13 lbs. packed for shipment.

1 Gallon \$2.50	1/2 Gallon \$1.50	1 Quart 90 cents
A case of 12 Pints \$4.50	A case of 12 Half-pints in glass \$2.50	
MAPLE SUGAR. 2 oz. cakes 60 cents a lb. 5 lb. pail soft sugar \$2.50.		

A FINE CHRISTMAS PRESENT

BEST COMMERCIAL PROSPECTS

among the newer things.

ALADDIN Immense blotched salmon with large cream throat, heavily ruffled, wonderful color.

ALGONQUIN Finest scarlet.

AMULET One of the most beautiful of all gladiolus, ruffled buff.

BEACON Becoming the most popular commercial since Picardy was introduced. Brings a premium in any market.

BIT O' HEAVEN and **SOLITA** Best commercial oranges.

BLUE BEAUTY One of the best blues, an easy grower.

CAMELLIA One of the best blotched tinted pinks.

CARILLON Very fine rose with white throat. Very reliable.

COLOSSUS Huge early salmon with small blotch.

DAMARIS Best deep burgundy red.

ELOISE Becoming increasingly popular with the Florists, soft pinkish lavender.

FIREFLY Best early red.

JASMINE Beautifully ruffled light yellow.

KING LEAR Best dark purple.

LADDIE Immense salmon rose.

MARGARET BEATON Very beautiful white with small orange spot in the throat. Will be extremely popular.

MYRNA Large ruffled white.

PRELUDE Very early rose.

ROCKET Brilliant scarlet.

SENSATION Sensational rose salmon.

SIMCOE Best light purple.

TIMBUCTOO Early dark rose red.

Introductions for 1941

PALMER VARIETIES

WINSTON: Seedling No. 322016, a very beautiful, large, ruffled cream which is the last word in beauty.

TECUMSEH: Seedling No. 33156, a smoky that is different from anything that you ever saw. Petals are ruffled, rolled, and fluted. It has about everything.

PENZANCE: Seedling No. 33204, a very beautiful dark smoky with red blotch.

MUSKOKA: Seedling No. 33312, a very early large smoky salmon that should make a good commercial.

SPLENDOR: Seedling No. 34047, a beautiful rose salmon on a stem even better than Debonair. Very tall, always straight. A fine commercial.

FROM OTHER INTRODUCERS

BOLERO: (Leffingwell) Very heavily ruffled orange with smoky blotch.

——— (Leffingwell) Another fine orange of an entirely different type. This is not named at time of going to press.

Both the above two orange varieties open many at a time and are fine exhibition varieties.

ELIZABETH THE QUEEN: (White) A beautifully ruffled lavender, that is head and shoulders above any other lavender that I have ever seen.

Won at the World's Fair for the most beautiful bloom in the show.

JOYCE: (Hedgecock) An early silvery rose or Apple blossom pink that won the American Home Achievement Medal at the World's Fair. A fine commercial and exhibition variety.

LADY JANE: (Lake) A fine clear cream, opens 8 and should be a good commercial and exhibition variety.

WHITE GOLD: (Scheer) An enormous cream that created a sensation at the Boston show.

There may be others as I am corresponding with two or three other hybridizers about some nice things.

Winnings This Past Season

I am not a Show grower in the sense that I fertilize heavy and give special care to gladiolus for exhibition. However this past season I made an exhibit at Boston and the World's Fair in New York and won the following:

WORLD'S FAIR Silver Medal.

BOSTON The N.E.G.S. Silver Medal: Special N.E.G.S. Gold Medal. The Seabrook Challenge Trophy, for the most meritorious entry in Displays Section.

Also The Massachusetts Horticulture Society Silver Medal.

Bulb Storage

If you want advice on storing your bulbs for the winter and have mislaid your instruction sheet that went with your order last spring, drop me a card and I will send you another.

The main points in storing bulbs are as follows:

1. Dry the bulbs as quickly as possible, either in the sun or a cool airy building.
2. In from two to four weeks, when the old bulb comes off easily, take them off and clean the bulbs, but do not take off the husks.
3. After a further curing from two to three weeks, store them away in a cool place for the winter. The cooler the temperature without freezing, the better they will be.
4. If you have had trouble with thrips, take some precautions to get rid of them in one of the following ways.
 - A. Scatter naphthalene flakes over them, with a paper or something over the container to keep the fumes in. And keep them in a warm place for about a month. Then shake the remaining flakes off and store them in a cool place as mentioned above.
 - B. You can soak them in **Delbetar** or **Rototox** any time after digging.
 - C. After the bulbs are thoroughly cured you can soak them in Bichloride of Mercury, but Do Not use Bichloride until the bulbs are thoroughly dry, as it would be inclined to hurt the bulbs.

If the thrips are gotten off the bulbs early in the winter, they will not need any extra treatment in the spring, providing they are not stored near any other bulbs that may have thrips on them.

Either **Delbetar**, **Rototox**, or Bichloride of Mercury should kill all the thrips. But if you should use Bichloride, be sure the solution is fairly warm. The strength, if you use powder is 1 OZ. to 7 gallons of water. If you use tablets, such as you can get at any Drug Store, use a solution of 1000 to 1. Use 8 tablets per gallon of water.

In addition to killing the thrips, Bichloride or **Delbetar** should also help to control any disease that might be lurking on the bulbs.

If you use **Delbetar** or **Rototox**, they are not poisonous and you wouldn't have to be so careful as you would using Bichloride, which is poisonous, and you can use any kind of a container. But if you use Bichloride, use an earthen or wooden container, as it will corrode metal.

NAPHTHALENE FLAKES

If there is any possibility of there being thrips on your bulbs, by all means do something to get rid of them. Of course you know if you had thrips on your plants this summer but sometimes there are thrips in very small quantities that you might not notice so it is always safer to take precautions and get rid of the thrips in the fall before they have any chance of doing any damage to the bulbs. If you have only small quantities of bulbs, that is up to a thousand, Naphthalene Flakes are the simplest thing to use to clean up the thrips. We sell a package of nearly **2 pounds** for **fifty cents**, prepaid. This is enough to treat two thousand bulbs. If you want it in larger quantities F.O.B. here can make you a special price.

Naphthalene is not safe to use late in the season. If used it should be before March 1st.

ROTOTOX

If you will send to the Rototox Company, 813 Yale Street, East Williston, New York they will send you free information on their treatment of glads for thrips. **I do not sell Rototox myself** but you can get it direct for cash from the manufacturers. The prices are as follows prepaid.

Trial oz.....	\$.35	1 Quart.....	\$3.00
8 oz.....	1.00	½ Gallon.....	5.00
1 Pint.....	1.75	1 Gallon.....	10.00
		5 Gallons.....	45.00

Address —Rototox, 813 Yale St., East Williston, N. Y.

DELBETAR

Prices of **Delbetar** are the same as **Rototox**. Send direct to Beckwith Gardens, North St., Manchester Center, Vermont.

Order Blank

CHAMPLAIN VIEW GARDENS

ELMER E. GOVE
BURLINGTON, VERMONT

Name (Mr., Miss or Mrs.) _____ Date _____

Please write plainly

Street and No., P. O. Box }
or R. F. D. } _____

Post Office _____ County _____

Express Office _____ State _____

If different from P. O.

Ship when _____

Anything pertaining to this order, please write on back of Order Blank or separate sheet of paper.

AMOUNT ENCLOSED

Money Order \$ _____

Check - - \$ _____

Cash - - \$ _____

Stamps - - \$ _____

We usually give extras with each order, varying with the size of the order; we want to send what you prefer so check which you desire.

_____ Extra count of varieties ordered. _____ Varieties of our choice.

_____ Varieties you may like to try; mention several from which we may select.

Quantity	VARIETY	Size	Rate		Amount	
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
Balance Forward						

In making out order please give price from latest price list. Continue order on other side.

(Continue Order on this side)

Quantity	VARIETY	Size	Rate		Amount	
	Amount Brought Forward					
19						
20						
21						
22						
23						
24						
25						
26						
27						
28						
29						
30						
31						
32						
33						
34						
35						
36						
37						
38						
39						
40						
41						
42						
43						
44						
45						
46						
47						

FROM

Champlain View Gardens

Burlington, Vermont



Use the Coupons on this page before **JANUARY 1st and Save Money**

The express purpose of these coupons is to bring in fall orders with the cash when money is not so plentiful as later in the season. So the coupons will positively not be allowed unless the order is paid in full before January 1st.

Coupon Worth \$1⁰⁰

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1st I will accept this coupon as \$1.00 toward your order provided your order amounts to \$8.00 and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

CHAMPLAIN VIEW GARDENS

Coupon Worth \$5⁰⁰

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1st I will accept this coupon as \$5.00 toward your order provided your order amounts to \$31.00 and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

CHAMPLAIN VIEW GARDENS

Coupon Worth \$2⁰⁰

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1st I will accept this coupon as \$2.00 toward your order provided your order amounts to \$15.00 and is accompanied by cash.

This Coupon will positively not be redeemed after January 1st.

CHAMPLAIN VIEW GARDENS

Coupon Worth \$6⁰⁰

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1st I will accept this coupon as \$6.00 toward your order provided your order amounts to \$40.00 and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

CHAMPLAIN VIEW GARDENS

Coupon Worth \$3⁰⁰

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1st I will accept this coupon as \$3.00 toward your order provided your order amounts to \$21.00 and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

CHAMPLAIN VIEW GARDENS

Coupon Worth \$9⁰⁰

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1st I will accept this coupon as \$9.00 toward your order provided your order amounts to \$60.00 and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

CHAMPLAIN VIEW GARDENS

Coupon Worth \$4⁰⁰

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1st I will accept this coupon as \$4.00 toward your order provided your order amounts to \$26.00 and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

CHAMPLAIN VIEW GARDENS

Coupon Worth \$12⁰⁰

In addition to any other offers in this FALL LIST, if your order is received before JANUARY 1st I will accept this coupon as \$12.00 toward your order provided your order amounts to \$75.00 and is accompanied by cash.

This coupon will positively not be redeemed after January 1st.

CHAMPLAIN VIEW GARDENS